Finance careers typically fall into two areas — financial services and corporate finance. Jobs in financial services involve offering advice and products to individuals, business and government. Examples include commercial banking, financial planning, money management, insurance and real estate. Corporate finance applies to business, government or nonprofit organizations. This may include commercial banking, financial planning, insurance and real estate.

### Career Options

With the right education, many career paths in finance are possible. Positions include personal financial advisors, financial managers, loan officers, accountants and auditors. You may also become a purchasing agent, training and development specialist, business operations specialist or marketing manager.

### Hiring Outlook

Kansas City companies are expected to hire nearly 60,000 workers in finance and insurance over the next 10 years. This sector is expected to grow 5 percent over that period.

### Find your perfect career...

**Finance & Insurance**

Would you like to advise managers how to reduce risk or help companies and individuals build and protect wealth? If so, a career in finance may be for you.

### Salary

Many jobs in finance and insurance offer excellent salary and benefits packages. Below are average wages for several high-demand professions.

<table>
<thead>
<tr>
<th>Career</th>
<th>Average Starting Wage</th>
<th>Average Annual Wage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accountants and Auditors</td>
<td>$41,000</td>
<td>$68,500</td>
</tr>
<tr>
<td>Business Operations Specialists, All Other</td>
<td>$45,600</td>
<td>$78,900</td>
</tr>
<tr>
<td>Financial Analysts</td>
<td>$50,100</td>
<td>$82,700</td>
</tr>
<tr>
<td>Financial Managers</td>
<td>$75,100</td>
<td>$136,500</td>
</tr>
<tr>
<td>Loan Officers</td>
<td>$46,600</td>
<td>$88,300</td>
</tr>
<tr>
<td>Marketing Managers</td>
<td>$80,200</td>
<td>$137,800</td>
</tr>
<tr>
<td>Medical and Health Services Managers</td>
<td>$67,300</td>
<td>$107,100</td>
</tr>
<tr>
<td>Personal Financial Advisors</td>
<td>$43,000</td>
<td>$105,000</td>
</tr>
<tr>
<td>Purchasing Agents (except wholesale, retail and farm products)</td>
<td>$38,000</td>
<td>$63,000</td>
</tr>
<tr>
<td>Training and Development Specialists</td>
<td>$37,600</td>
<td>$64,800</td>
</tr>
</tbody>
</table>

Source: JobsEQ®

Learn More!

For more information, visit [KCWorkforce.org](http://KCWorkforce.org).
The minimum requirement for a career in finance is a bachelor's degree, but many job seekers improve their employment prospects by earning master's degrees. Professional certification can also advance a career. Some positions, such as those involving the sale of real estate, stocks and bonds, require licensing.

### Network of Colleges

KC Scholars works with a network of 17 higher education institutions where scholarship recipients may use their scholarships, match and incentive awards to earn a credit-bearing credential or degree. For more information, visit KC Scholars.org.

### Key Area Finance & Insurance Employers

- Bank of America
- CBIZ
- Commerce Bank
- Deloitte
- Ernst and Young
- H&R Block
- Lockton Companies, LLC
- State Street Corporation
- U.S. Bank
- UMB Financial Corporation
- Waddell & Reed
- Zurich

### Education Requirements

There are many education opportunities for students seeking a career in finance and insurance. Below are related degree programs offered by KC Scholars postsecondary institutions.

#### Avila University
- Accounting, B.A., Graduate Certificate
- Finance, B.A., Graduate Certificate
- Marketing, B.A., Graduate Certificate

#### Baker University
- Accounting, B.S.
- Finance, Graduate Certificate
- Mathematics, B.S.

#### Donnelly College
- Business, A.A.S.

#### Johnson County Community College
- Accounting, A.A.S.
- Marketing and Management, A.A.S.

#### Kansas City, Kansas, Community College
- Accounting, A.A.S.
- Marketing, A.A.S.

#### Kansas State University
- Accounting, B.S.
- Finance, B.S.
- Marketing, B.S.
- Personal Financial Planning, B.A.

#### Lincoln University
- Accounting, B.S.

#### Metropolitan Community College
- Business Administration, A.A.S.

#### Park University
- Accounting, B.S.
- Finance, Graduate Certificate

#### Rockhurst University
- Accounting, B.S.
- Applied Mathematics, B.S.
- Corporate Finance and Accounting, B.S.
- Finance, Graduate Certificate
- Financial Markets and Economics Analysis, B.S.

#### University of Central Missouri
- Accountancy, B.S.
- Actuarial Science and Statistics, B.S.
- Finance, B.S.
- Marketing, B.S.

#### University of Kansas
- Accounting, Certificate, B.S.B., M.A.C.C., Graduate Certificate
- Finance, B.S.B
- Marketing, B.S.B.

#### University of Missouri - Columbia
- Accounting, B.S., Ph.D.
- Applied Mathematics, M.S.
- Personal Financial Planning, B.S.H.E.S, M.S.

#### University of Missouri-Kansas City
- Accounting, B.S.
- Statistics and Mathematics, B.A., B.S., M.S.

#### Western Governors University
- Accounting, B.S.
- Marketing Management, B.S.

#### William Jewell College
- Accounting, B.S.